## BILL DRAFT REQUEST FROM EXECUTIVE AGENCIES

REQUEST LIMITED TO	FOR LCB USE			
ONLY				
ONE SUBJECT ONLY	BDR			
#	DDR			
n <u></u>				
FROM: Division of Mortgage Lending	VIA: Department of			
Agency				
Administration				
TO: Legislative Counsel				
I. <u>Intent of Proposed Bill:</u> (Brief summary of intended effect)				
The BDR intent is to:				
• Expand CE requirements for brokers including requ	ired hours, pre-licensing			
requirements and testing,				
• Define criteria when license shall be denied				

- Increase bonding amounts for escrow agencies,
- Establish requirements for loan servicing for escrow agencies,
- Prohibit persons holding licenses issued pursuant to NRS 645B from holding licenses issued under NRS 645A,
- Remove ability for unlicensed companies to arrange non-commercial occasional loans,
- Require title companies and escrow companies to report escrows open by unlicensed companies,
- Various other housekeeping items
- II. <u>Justification or Purpose:</u> (Brief narrative of requirement. Use continuation sheet if necessary)

The general objective of the BDR is to provide for greater consistency in regulation of the industries under the jurisdiction of the Mortgage Lending Division and to enhance protection for consumers.

III. NRS Title, Chapter and Section affected: (If applicable)NRS Chapters 645A, 645B, 645E, 645F, 692A, 80

IV. Effective Date:

Default (October 1, 2007)

**X** July 1, 2007

☐Upon Passage and Approval

	□Other
V.	Suggested language: (Optional) (Use continuation sheet if necessary)
	See attached
VI.	FISCAL NOTE:
	Effect on the State
	YesX_ No Contains Appropriation
	Executive Budget Effect Less Than \$2,000
	Effect on Local Government
	Yes No _X Contains Appropriation
VII.	Name of person to be consulted if more information is needed:
	Name: Scott Bice, Commissioner Telephone No. (702) 486-0789
	Sheila Walther, Supervisory Examiner, (775) 684-7055

Doug Walther, Deputy Director							
788 Fairview Drive, Suite 100							
Carson City, NV 89701							
		Signature of head of agency					
		Date					
From:	Department of Administration						
То:	Legislative Counsel						
	Approved for preparation of bill draft.						
Signatu	are, Department of Administration						

VIII. Name, title and mailing address of person to whom a copy of the drafted bill

request should be mailed.

- Section 1. Chapter 645A of NRS is hereby amended by adding thereto the provisions set forth as sections 2 to 5, inclusive, of this act.
- Sec. 2. 1. All money paid to an escrow agency or his escrow agents acting as a third party agent for purposes of collecting payments of full or partial payment of a loan secured by a lien on real property and/or the performance of related services, must:
  - (a) Be deposited in an insured depository financial institution
  - (b) Be kept separate from money:
- (1) Belonging to the escrow agency in an account appropriately named to indicate that it does not belong to the escrow agency.
  - (2) Received pursuant to subsection 5.
- 2. Except as otherwise provided in this section, the amount held in trust pursuant to subsection 1:
- (a) Must be released in accordance with the written servicing agreements between the parties; and
- (b) Must be released upon the deduction and payment of any fee or service charge due the escrow agency, to each investor who owns a beneficial interest in the loan in exact proportion to the beneficial interest that he owns in the loan; and
- (c) Must not be released, in any proportion, to an investor who owns a beneficial interest in the loan, unless the amount described in paragraph

- (a) is also released to every other investor who owns a beneficial interest in the loan, except as provided in the servicing agreement between the parties.
- 3. An investor may waive, in writing, the right to receive one or more payments, or portions thereof that are released to other investors in the manner set forth in subsection 2. An escrow agency or escrow agent shall not act as the attorney-in-fact or the agent of an investor with respect to the giving of a written waiver pursuant to this subsection.
- 4. Upon reasonable notice, any escrow agency described in this section shall:
- (a) Account to any investor or debtor who has paid to the escrow agency or his escrow agents money that is required to be deposited in a trust account pursuant to this section; and
- (b) Account to the Commissioner for all money which the escrow agency or his escrow agents have received from each investor or debtor and which the escrow agency is required to deposit in a trust account pursuant to this section.
- 5. All money paid to an escrow agency or his escrow agents acting as a third party agent for purposes of collecting for payment of taxes or insurance premiums on real property must be deposited in an insured depository financial institution and kept separate, distinct and apart from money belonging to the escrow agency. Such money, when deposited, is to be designated as an "impound trust account" or under some other

appropriate name indicating that the accounts are not the money of the escrow agency. The escrow agency has a fiduciary duty to each debtor with respect to the money in an impound trust account. The escrow agency shall, upon reasonable notice, account to any debtor whose real property secures a loan for any money which that person has paid to the escrow agency for the payment of taxes or insurance premiums on the real property. The escrow agency shall, upon reasonable notice, account to the Commissioner for all money in an impound trust account. An escrow agency shall comply with all provisions under the Real Estate Settlement Procedures Act, 12 U.S.C. §§ 2601 to 2617, inclusive, or Regulation X, 24 C.F.R. Part 3500.17 (Escrow Accounts):

- 6. An escrow agency shall not make payments from an impound trust account in a manner that causes a policy of insurance to be cancelled or causes property taxes or similar payments to become delinquent.
- 7. Money in an impound trust account is not subject to execution or attachment on any claim against the escrow agency or his escrow agents.
- 8. It is unlawful for a escrow agency or his escrow agents knowingly to keep or cause to be kept any money in a depository financial institution under the heading of "impound trust account" or any other name designating such money as belonging to the investors or debtors of the escrow agency, unless the money has been paid to the escrow agency or his escrow agents by an investor or debtor and is being held in trust by the escrow agency pursuant to this section.

- Sec. 3. NRS 645A.020 is hereby amended to read as follows:
- 1. A person who wishes to be licensed as an escrow agent or agency must file a written application in the Office of the Commissioner.
  - 2. The application must:
  - (a) Be verified.
  - (b) Be accompanied by the appropriate fee prescribed in NRS 645A.040.
- (c) State the location of the applicant's principal office and branch offices in the State and residence address.
  - (d) State the name under which the applicant will conduct business.
- (e) List the names, residence and business addresses of all persons having an interest in the business as principals, partners, officers, trustees or directors, specifying the capacity and title of each.
  - (f) Indicate the general plan and character of the business.
- (g) State the length of time the applicant has been engaged in the escrow business.
  - (h) Require a financial statement of the applicant.
- (i) Require such other information as the Commissioner determines necessary, including but not limited a complete set of fingerprints for each 25% owner of the escrow agency and each escrow agent applicant which the Division may forward to the Central Repository for Nevada Records of Criminal History for submission to the Federal Bureau of Investigation for its report.
  - (j) If for an escrow agency, designate a natural person to receive service of

process in this State for the agency.

- (k) Include all information required to complete the application.
- (I) The escrow agency applicant must designate an escrow agent to manage the office that has at least 2 years of verifiable experience in the escrow industry and has knowledge of generally accepted accounting practices and bookkeeping procedures evidenced by verifiable experience in working in these areas or appropriate educational training, or both.
- 3. If the Commissioner determines, after investigation, that the experience, character, financial condition, business reputation and general fitness of the applicant are such as to command the confidence of the public and to warrant the belief that the business conducted will protect and safeguard the public, and the applicant is not otherwise ineligible pursuant to the provisions in NRS645A.090 (6) he shall issue a license to the applicant as an escrow agent or agency.
- 4. The Commissioner may waive the investigation required by subsection 3 if the applicant submits with his application satisfactory proof that he, in good standing, currently holds a license, or held a license, within 1 year before the date he submits his application, which was issued pursuant to the provisions of NRS 692A.103.
- 5. An escrow agent or agency shall immediately notify the Division of any material change in the information contained in the application.
- 4. 5. A person may not be licensed as an escrow agent or agency or be a principal officer, *owner*, *employee*, director or trustee of an escrow agency if he

is the holder of an active license issued pursuant to chapter 645 of NRS or chapter 645B of the NRS. A person may not be licensed as mortgage agent or be designated as a Qualified Employee for a mortgage broker pursuant to NRS 645B and hold a license pursuant to chapters 645A or 692A of NRS.

Sec. 4. NRS 645A.041 is hereby amended to read as follows:

- 1. Except as otherwise provided in NRS 645A.042, as a condition to doing business in this State, each escrow agency shall deposit with the Commissioner and keep in full force and effect a corporate surety bond payable to the State of Nevada, in the amount set forth in subsection 4, which is executed by a corporate surety satisfactory to the Commissioner and which names as principals the escrow agency and all escrow agents employed by or associated with the escrow agency.
- 2. At the time of filing an application for a license as an escrow agent, the applicant shall file with the Commissioner proof that the applicant is named as a principal on the corporate surety bond deposited with the Commissioner by the escrow agency with whom he is associated or employed.
  - 3. The bond must be in substantially the following form:

Know All Men by These Presents, that ......, as principal, and ......, as surety, are held and firmly bound unto the State of Nevada for the use and benefit of any person who suffers damages because of a violation of any of the provisions of chapter 645A of NRS, in the sum of ......, lawful money of the United States, to be paid to the State of Nevada for such use and benefit, for which payment well and truly to be made, and that we bind ourselves,

our heirs, executors, administrators, successors and assigns, jointly and severally, firmly by these presents.

The condition of that obligation is such that: Whereas, the principal has been issued a license as an escrow agency or escrow agent by the Commissioner of Financial Institutions Mortgage Lending of the Department of Business and Industry of the State of Nevada and is required to furnish a bond, which is conditioned as set forth in this bond:

Now, therefore, if the principal, his agents and employees, strictly, honestly and faithfully comply with the provisions of chapter 645A of NRS, and pay all damages suffered by any person because of a violation of any of the provisions of chapter 645A of NRS, or by reason of any fraud, dishonesty, misrepresentation or concealment of material facts growing out of any transaction governed by the provisions of chapter 645A of NRS, then this obligation is void; otherwise it remains in full force.

This bond becomes effective on the .......(day) of .......(month) of ......(year), and remains in force until the surety is released from liability by the Commissioner of Financial Institutions *Mortgage Lending* or until this bond is cancelled by the surety. The surety may cancel this bond and be relieved of further liability hereunder by giving 60 days' written notice to the principal and to the Commissioner of Financial Institutions *Mortgage Lending* of the Department of Business and Industry of the State of Nevada.

In Witness Whereof, the seal and signature of the principal hereto is affixed, and the corporate seal and the name of the surety hereto is affixed and attested

by its authorized officers at, Nevada, this(day) of
(month) of(year).
(Seal)
Principal
(Seal)
Surety
By
Attorney-in-fact
Licensed resident agent
Each escrow agency shall deposit a corporate surety bond that comp
4. Each escrow agency shall deposit a corporate surety bond that comp

4. Each escrow agency shall deposit a corporate surety bond that complies with the provisions of this section or a substitute form of security that complies with the provisions of NRS 645A.042 in the following amount based upon the average monthly balance of the trust account or escrow account maintained by the escrow agency pursuant to NRS 645A.160:

AVERAGE MONTHLY BALANCE

AMOUNT OF BOND OR

**SECURITY** 

## REQUIRED

\$50,000 or less	\$20,000	
More than \$50,000 but not more than \$250,000	<del>\$50,000</del>	<b>\$75,000</b>
More than \$250,000 but not more than \$500,000	\$100,000	\$150,000
More than \$500,000 but not more than \$750,000	<del>\$150,00</del> 0	\$200,000
More than \$750,000 but not more than \$1,000,000	\$200,000	\$300,000
More than \$1,000,000	\$250,000	\$350,000

The Commissioner shall determine the appropriate amount of the surety bond or substitute form of security that must be deposited initially by the escrow agency based upon the expected average monthly balance of the trust account or escrow account maintained by the escrow agency pursuant to NRS 645A.160.

After the initial deposit, the Commissioner shall, on a semiannual basis, determine the appropriate amount of the surety bond or substitute form of security that must be deposited by the escrow agency based upon the average monthly balance of the trust account or escrow account maintained by the escrow agency pursuant to NRS 645A.160.

- Sec. 5. NRS 645A.173 is hereby amended to read as follows:
- 1. If an escrow for the sale of real property is established, the holder of the escrow shall, on the date of establishment of the escrow, record in writing the number and the date of expiration of the:
  - (a) License issued pursuant to chapter 645 of NRS; or
  - (b) Certificate of cooperation issued pursuant to NRS 645.605, of any real

estate broker, broker-salesman or salesman who will be paid compensation from money held in the escrow for performing the services of a real estate broker, broker-salesman or salesman in the transaction that is the subject of the escrow. The holder of the escrow [is not required to] shall verify [independently] the validity of the number of the license or certificate with the Real Estate Division of the department of Business and Industry. If the real estate broker, broker-salesperson or salesman's license number is not validated, or the person is not exempt from the provisions of chapter 645 of NRS, the holder of the escrow must submit information on the person to the Real Estate Division on a form prescribed by the Division.

2. If an escrow for the sale of real property is established and the real property is or will be secured by a mortgage or deed of trust, the holder of the escrow shall, on the date of establishment of the escrow, record in writing the number and the date of expiration of the license issued pursuant to chapter 645B or 645E of NRS of any mortgage broker or mortgage banker associated with the mortgage or deed of trust. The holder of the escrow [is not required to] shall verify [independently] the validity of the number of the license by with the Division of Mortgage Lending of the Department of Business and Industry. If the mortgage broker or mortgage banker's license number is not validated, or the person is not exempt from the provisions of chapter 645B or NRS 645E of NRS, the holder of the escrow must submit information on the person to the Division of Mortgage Lending on a

## form prescribed by the Division.

- Section 6. Chapter 645B of NRS is hereby amended by adding thereto the provisions set forth as sections 7 to 20, inclusive, of this act.
- Sec. 7. 1. The Division shall ascertain by written examination that the applicant has an appropriate knowledge and understanding of those subjects which commonly and customarily apply to the mortgage industry.
- 2. The Division may hire a professional testing organization to create, administer or score the written examination or perform all of those functions.
- 3. The Commissioner may adopt regulations necessary to carry out the provisions of this section, including without limitation, regulations specifying the content of the test, scoring criteria, acceptance of a comparable tests administered by national organizations or waiver of testing requirements for individuals meeting experience requirements.
- Sec. 8. The Division shall not issue a license as a mortgage agent or approve a person as a qualified employee unless the person has:
  - (a) completed at least 30 hours of education in the following courses:
  - 1. At least 10 hours of education in the review of the laws of this State;
    - 2. At least 5 hours of education in ethics;
  - 3. At least 4 hours of education in the Real Estate Settlement Procedures Act;

- 4. At least 4 hours of education in the Truth in Lending Act; and
- 5. At least 7 hours of education in loan origination, processing, appraisal and underwriting; or
- (b) successfully completed the examination required in Section 7 of this Bill Draft Request.
- Sec. 9. 1. A course of continuing education is not a certified course of continuing education unless:
- (a) The course consists of at least 2 hours of education through distance learning or instruction in a classroom;
- (b) The provider of the course issues a certified copy of the record of attendance, record of completion of the course or, if the provider is a college or university, a transcript to the person who attended the course that sets forth:
  - (1) The name of the provider of the course;
  - (2) The name of the person who attended the course;
  - (3) The number of hours of instruction;
- (4) The date of completion of the course, if the course was provided through distance learning, or the dates of attendance, if the course was provided through instruction in a classroom;
  - (5) The title of the course;
- (6) A statement that the course meets the requirements to be a certified course of continuing education as provided in this section and NRS 645B.051:

- (7) The signature of a person who is authorized to sign on behalf of the provider of the course; and
- (8) If an examination is conducted, an indication of whether the person who attended the course passed or failed the examination; and
- (c) If the provider of the course is a professional organization, the course is not restricted to members of the professional organization.
- 2. The Division shall accept a record or transcript issued in accordance with paragraph (b) of subsection 1 for the purpose of renewal or reinstatement of a license.
- 3. A provider of a course shall keep a copy of a record or transcript issued in accordance with paragraph (b) of subsection 1 for at least 3 years after the date of the completion of a course.
- Sec. 10. 1. In addition to any other information required pursuant to this chapter, each application for a license must include any additional information required by the Commissioner.
- 2. The Commissioner may adopt regulations relating to applying for the issuance of a license pursuant to this chapter.
  - Sec. 11. NRS 645B.015 is hereby amended to read as follows:

Except as otherwise provided in NRS 645B.016, the provisions of this chapter do not apply to:

1. Any person doing business under the laws of this State, any other state or the United States relating to banks, savings banks, trust companies, savings and loan associations, [consumer finance companies], industrial loan companies,

credit unions [,] or thrift companies , [or insurance companies,] unless the business conducted in this State is not subject to the direct supervision by the a regulatory authority [of the other jurisdiction] of this state, another state or the federal government or is not expressly authorized by the laws, license or other credential issued by the other jurisdiction, in which case licensing pursuant to this chapter is required. Persons qualifying for exemptions pursuant to this section must provide support that the business conducted pursuant to this chapter is subject to regulatory supervision by the other authority.

- 2. A real estate investment trust, as defined in 26 U.S.C. § 856, unless the business conducted in this State is not subject to supervision by the regulatory authority of the other jurisdiction, in which case licensing pursuant to this chapter is required.
- 3. An employee benefit plan, as defined in 29 U.S.C. § 1002(3), if the loan is made directly from money in the plan by the plan's trustee.
- 4. An attorney at law rendering services in the performance of his duties as an attorney at law.
- 5. A real estate broker rendering services in the performance of his duties as a real estate broker.
  - 6. Any person doing any act under an order of any court.
- 7. Any one natural person, or husband and wife, who provides money for investment in loans secured by a lien on real property, on his own account, unless such a person makes a loan secured by a lien on real property using his

own money and assigns all or a part of his interest in the loan to another person, other than his spouse or child, within 5 years after the date on which the loan is made or the deed of trust is recorded, whichever occurs later.

- 8. Agencies of the United States and of this State and its political subdivisions, including the Public Employees' Retirement System.
- 9. A seller of real property who offers credit secured by a mortgage of the property sold.
- Sec. 12. NRS 645B.020 is hereby amended to read as follows:
- 1. A person who wishes to be licensed as a mortgage broker must file a written application for a license with the Office of the Commissioner and pay the fee required pursuant to NRS 645B.050. An application for a license as a mortgage broker must:
  - (a) Be verified.
- (b) State the name, [residence] residential address and business address of the applicant and the location of each principal office and branch office at which the mortgage broker will conduct business within this State.
- (c) State the name under which the applicant will conduct business as a mortgage broker.
- (d) List the name, [residence] residential address and business address of each person who will:
- (1) [If the applicant is not a natural person, have] Have an interest in the mortgage broker as a principal, partner, officer, director or trustee, or any other

mortgage broker, specifying the capacity and title of each such person.

- (2) Be associated with or employed by the mortgage broker as a mortgage agent.
- (e) If the applicant is a natural person, include the social security number of the applicant.
- (f) Include a general business plan and a description of the policies and procedures that the mortgage broker and his mortgage agents will follow to arrange and service loans and to conduct business pursuant to this chapter.
- (g) State the length of time the applicant has been engaged in the business of a broker.
- (h) Include a financial statement of the applicant and, if applicable, satisfactory proof that the applicant will be able to maintain continuously the net worth required pursuant to NRS 645B.115.
- (i) Include any information regarding any civil or criminal proceedings brought against the applicant or, if the applicant is not a natural person, against a principal, partner, officer, director, primary stockholder or trustee of the applicant.
- (j) Include any information relating to any written complaints filed with any state or federal regulator against the applicant or, if the applicant is not a natural person, against a principal, partner, officer, director, primary stockholder or trustee of the applicant, with any licensing board in

another state and any action taken by the licensing board against the applicant or, if the applicant is not a natural person, against a principal, partner, officer, director, primary stockholder or trustee of the applicant.

- (k) Include any other information required pursuant to the regulations adopted by the Commissioner or an order of the Commissioner.
- 2. If a mortgage broker will conduct business at one or more branch offices within this State, the mortgage broker must apply for a license for each such branch office. The location of each principal office and branch office at which the mortgage broker will conduct business within this State must not be on land that is zoned primarily for residential use.
- 3. Except as otherwise provided in this chapter, the Commissioner shall issue a license to an applicant as a mortgage broker if:
  - (a) The application complies with the requirements of this chapter;
- (b) The applicant submits the statement required pursuant to NRS645B.023, if the applicant is required to do so; and
- (c) The applicant and each [general] principal, partner, officer, [or] director, primary stockholder, qualified employee or trustee of the applicant, if the applicant is a partnership, corporation or unincorporated association:
- (1) Has a good reputation for honesty, trustworthiness and integrity and displays competence to transact the business of a mortgage broker in a manner which safeguards the interests of the general public. The applicant must submit satisfactory proof of [these] those qualifications to the Commissioner.

- (2) Has not been convicted of, or entered a plea of nolo contendere to, [a felony relating to the practice of mortgage brokers] forgery, embezzlement, obtaining money under false pretenses, larceny, extortion, conspiracy to defraud, possession with the intent to sell a controlled substance or any crime involving fraud, misrepresentation or moral turpitude [.] in a court in this State, the United States or any foreign jurisdiction.
  - (3) Has not made a false statement of material fact on his application.
- (4) Has not had a license that was issued pursuant to the provisions of this chapter or chapter 645E of NRS suspended or revoked within the 10 years immediately preceding the date of his application.
- (5) Has not had a license that was issued in any other state, district or territory of the United States or any foreign country suspended or revoked within the 10 years immediately preceding the date of his application.
- (6) Has not violated any provision of this chapter or chapter 645E of NRS, a regulation adopted pursuant thereto or an order of the Commissioner.
- 4. Any person who has been convicted of, or entered a plea of nolo contendere to, forgery, embezzlement, obtaining money under false pretenses, larceny, extortion, conspiracy to defraud, possession with the intent to sell a controlled substance or any crime involving fraud, misrepresentation or moral turpitude in a court in this State, the United States or any foreign jurisdiction is not eligible to receive a license as a mortgage broker or be approved to act as a qualifed employee of a mortgage broker. The person remains ineligible for the issuance of the

license and may not be approved as a qualified employee until 3 years after:

- (a) The person pays any fine or restitution ordered by the court; or
- (b) The expiration of the period of the parole, probation or sentence of the person, whichever is later.
  - Sec. 13. NRS 645B.050 is hereby amended to read as follows:
- 1. A license as a mortgage broker issued pursuant to this chapter expires each year on June 30, unless , subject to the authority of the Commissioner to deny, revoke, suspend, condition or limit licenses, it is renewed. To renew such a license, the licensee must submit to the Commissioner on or before May 31 of each year:
  - (a) An application for renewal;
  - (b) The fee required to renew the license pursuant to this section;
- (c) If the licensee is a natural person, the statement required pursuant to NRS 645B.023; and
  - (d) The information required pursuant to NRS 645B.051.
- 2. If the licensee fails to submit any item required pursuant to subsection 1 to the Commissioner on or before May 31 of any year, the license is cancelled as of June 30 of that year. The Commissioner may reinstate a cancelled license if the licensee submits to the Commissioner:
  - (a) An application for renewal;
  - (b) The fee required to renew the license pursuant to this section;
  - (c) If the licensee is a natural person, the statement required pursuant to

NRS 645B.023;

- (d) The information required pursuant to NRS 645B.051; and
- (e) Except as otherwise provided in this section, a reinstatement fee of **not more than** \$200.
- 3. Except as otherwise provided in NRS 645B.016, a certificate of exemption issued pursuant to this chapter expires each year on December 31, unless it is renewed. To renew a certificate of exemption, a person must submit to the Commissioner on or before November 30 of each year:
- (a) An application for renewal that includes satisfactory proof that the person meets the requirements for an exemption from the provisions of this chapter; and
  - (b) The fee required to renew the certificate of exemption.
- 4. If the person fails to submit any item required pursuant to subsection 3 to the Commissioner on or before November 30 of any year, the certificate of exemption is cancelled as of December 31 of that year. Except as otherwise provided in NRS 645B.016, the Commissioner may reinstate a cancelled certificate of exemption if the person submits to the Commissioner:
- (a) An application for renewal that includes satisfactory proof that the person meets the requirements for an exemption from the provisions of this chapter;
  - (b) The fee required to renew the certificate of exemption; and
- (c) Except as otherwise provided in this section, a reinstatement fee of **not more than** \$100.
- 5. Except as otherwise provided in this section, a person must pay the following

fees to apply for, to be issued or to renew a license as a mortgage broker pursuant to this chapter:

- (a) To file an original application or a license, *not more than* \$1,500 for the principal office and *not more than* \$40 for each branch office. The person must also pay such additional expenses incurred in the process of investigation as the Commissioner deems necessary.
- (b) To be issued a license, *not more than* \$1,000 for the principal office and *not more than* \$60 for each branch office.
- (c) To renew a license, *not more than* \$500 for the principal office and *not more than* \$100 for each branch office.
- 6. Except as otherwise provided in this section, a person must pay the following fees to apply for or to renew a certificate of exemption pursuant to this chapter:
- (a) To file an application for a certificate of exemption, not more than\$200.
  - (b) To renew a certificate of exemption, *not more than* \$100.
- 2. To be issued a duplicate copy of any license or certificate of exemption, a person must make a satisfactory showing of its loss and pay a fee of *not more* than \$10.
- Except as otherwise provided in this chapter, all fees received pursuant to this chapter must be deposited in the Fund for Mortgage Lending created by NRS 645F.270.
  - 4. The Commissioner may, by regulation, increase any fee set forth in this

section if the Commissioner determines that such an increase is necessary for the Commissioner to carry out his duties pursuant to this chapter. The amount of any increase in a fee pursuant to this subsection must not exceed the amount determined to be necessary for the Commissioner to carry out his duties pursuant to this chapter.

- Sec. 14. NRS 645B.085 is hereby amended to read as follows:
- 1. Except as otherwise provided in this section, not later than [90]-120 days after the last day of each fiscal year for a mortgage broker, the mortgage broker shall submit to the Commissioner a financial statement that:
  - (a) Is dated not earlier than the last day of the fiscal year; and
- (b) Has been prepared from the books and records of the mortgage broker by an independent public accountant who holds a permit to engage in the practice of public accounting in this State that has not been revoked or suspended.
- 2. The Commissioner may grant a reasonable extension for the submission of a financial statement pursuant to this section if a mortgage broker requests such an extension before the date on which the financial statement is due.
- 3. If a mortgage broker maintains any accounts described in subsection 1 of NRS 645B.175, the financial statement submitted pursuant to this section must be audited. If a mortgage broker maintains any accounts described in subsection 4 of NRS 645B.175,

those accounts must be audited. The public accountant who prepares the report of an audit shall submit a copy of the report to the Commissioner at the same time that he submits the report to the mortgage broker.

- 4. The Commissioner shall adopt regulations prescribing the scope of an audit conducted pursuant to subsection 3.
- Sec. 15. NRS 645B.189 is hereby amended to read as follows:
- 1. If, in carrying on his business, a mortgage broker uses an advertisement that is designed, intended or reasonably likely to solicit money from private investors, the mortgage broker shall include in each such advertisement a statement of disclosure in substantially the following form:

Money invested through a mortgage broker is not guaranteed to earn any interest or return and is not insured.

- 2. A mortgage broker shall include in each advertisement that the mortgage broker uses in carrying on his business any statements of disclosure required pursuant to the regulations adopted by the Commissioner or required pursuant to an order of the Commissioner entered in accordance with subsections 7 and 8 of NRS 645B.185.
- 3. Each mortgage broker shall, for 1 year after the issuance of his license as a mortgage broker, submit any proposed advertisement that the mortgage broker intends to use in carrying on his business to the Commissioner for approval. After that year, the mortgage broker shall submit the proposed advertisement to the Commissioner for his approval upon request by the Commissioner.
- 4. In addition to the requirements set forth in this chapter, each advertisement that a mortgage broker uses in carrying on his business must comply with the

requirements of:

- (a) NRS 598.0903 to 598.0999, inclusive, concerning deceptive trade practices; and
- (b) Any applicable federal statute or regulation concerning deceptive advertising and the advertising of interest rates.
- 5. If a mortgage broker violates any provision of NRS 598.0903 to 598.0999, inclusive, concerning deceptive trade practices or any federal statute or regulation concerning deceptive advertising or the advertising of interest rates, in addition to any sanction or penalty imposed by state or federal law upon the mortgage broker for the violation, the Commissioner may take any disciplinary action set forth in subsection 2 of NRS 645B.670 against the mortgage broker.
- 6. The Commissioner may adopt any regulations that are necessary to carry out the provisions of this section.
- Sec. 16. NRS 645B.400 is hereby amended to read as follows:

A person shall not act as or provide any of the services of a mortgage agent or otherwise engage in, carry on or hold himself out as engaging in or carrying on the activities of a mortgage agent unless the person has a license as a mortgage agent issued pursuant to NRS 645B.410. The license issued pursuant to NRS645B.410 is effective upon the date that the mortgage agent files the required forms and fees with the Division, however the license is conditional until such time as the Division has completed the investigation of the applicant and has found that the applicant meets the standards prescribed in NRS 645B.410.

- Sec. 17. NRS 645B.410 is hereby amended to read as follows:
  - 1. To obtain a license as a mortgage agent, a person must:
    - (a) Be a natural person;
- (b) File a written application for a license as a mortgage agent with theOffice of the Commissioner;
  - (c) Comply with the applicable requirements of this chapter; and
  - (d) Pay an application fee set by the Commissioner of not more than \$185.
  - 2. An application for a license as a mortgage agent must:
    - (a) Be verified;
    - (b) State the name and <a href="[residence]">[residential</a> address of the applicant;
- (c) Include a provision by which the applicant gives his written consent to an investigation of his credit history, criminal history and background;
- (d) Include [a complete set] two complete sets of fingerprints which the Division may forward to the Central Repository for Nevada Records of Criminal History for submission to the Federal Bureau of Investigation for its report;
- (e) Include a verified statement from the mortgage broker with whom the applicant will be associated that expresses the intent of that mortgage broker to associate the applicant with the mortgage broker and to be responsible for the activities of the applicant as a mortgage agent; and
- (f) Include any other information or supporting materials required pursuant to the regulations adopted by the Commissioner or by an order of the Commissioner. Such information or supporting materials may include, without limitation, other forms of identification of the person.

- 3. Except as otherwise provided in this chapter, the Commissioner shall issue a license as a mortgage agent to an applicant if:
- (a) The application complies with the applicable requirements of this chapter; and
  - (b) The applicant:
- (1) Has not been convicted of, or entered a plea of nolo contendere to, a felony relating to the practice of mortgage agents or any crime involving fraud, misrepresentation or moral turpitude;
- (2) Has not had a financial services license suspended or revoked within the immediately preceding 10 years;
  - (3) Has not made a false statement of material fact on his application;
- (4) Has not violated any provision of this chapter or chapter 645E of NRS, a regulation adopted pursuant thereto or an order of the Commissioner; and
- (5) Has a good reputation for honesty, trustworthiness and integrity and displays competence to transact the business of a mortgage agent in a manner which safeguards the interests of the general public. The applicant must submit satisfactory proof of [these] those qualifications to the Commissioner.
- 4. Money received by the Commissioner pursuant to this section must be deposited in the Fund for Mortgage Lending created by NRS 645F.270.
- 5. The Commissioner shall deny a license as a mortgage agent to any person who has been convicted of, or entered a plea of nolo contendere to, forgery, embezzlement, obtaining money under false pretenses, larceny, extortion, conspiracy to defraud, possession with the intent to sell a

controlled substance or any crime involving fraud, misrepresentation or moral turpitude in a court in this State, the United States or any foreign jurisdiction. The person remains ineligible for the issuance of the license until 3 years after:

- (a) The person pays any fine or restitution ordered by the court; or
- (b) The expiration of the period of the parole, probation or sentence of the person, whichever is later.
  - Sec. 18. NRS 645B.430 is hereby amended to read as follows:
- 1. A license as a mortgage agent issued pursuant to NRS 645B.410 expires 1 year after the date the license is issued, unless it is renewed. To renew a license as a mortgage agent, the holder of the license must submit to the Commissioner each year, on or before the date the license expires:
  - (a) An application for renewal;
- (b) Except as otherwise provided in this section, satisfactory proof that the holder of the license as a mortgage agent attended at least 40 20 hours of certified courses of continuing education during the 42 24 months immediately preceding the date on which the license expires; and
  - (c) A renewal fee set by the Commissioner of not more than \$170.
- 2. If the holder of the license as a mortgage agent fails to submit any item required pursuant to subsection 1 to the Commissioner each year on or before the date the license expires, the license is cancelled. The Commissioner may reinstate a cancelled license if the holder of the license submits to the Commissioner:

- (a) An application for renewal;
- (b) The fee required to renew the license pursuant to this section; and
- (c) A reinstatement fee of not more than \$75.
- 3. To be issued a duplicate copy of a license as a mortgage agent, a person must make a satisfactory showing of its loss and pay a fee of \$10.
- 4. To change the mortgage broker with whom the mortgage agent is associated, a person must pay a fee of \$10.
- Money received by the Commissioner pursuant to this section must be deposited in the Fund for Mortgage Lending created by NRS 645F.270.
- 6. The Commissioner may provide by regulation that any hours of a certified course of continuing education attended during a 12-month period, but not needed to satisfy a requirement set forth in this section for the 12-month period in which the hours were taken, may be used to satisfy a requirement set forth in this section for a later 12-month period.
- [7. As used in this section, "certified course of continuing education" has the meaning ascribed to it in NRS 645B.051.]
  - Sec. 36. NRS 645B.450 is hereby amended to read as follows:
- A person licensed as a mortgage agent pursuant to the provisions of NRS
   645B.410 may not be associated with or employed by more than one mortgage
   broker at the same time.
- 2. A mortgage broker shall not associate with or employ a person as a mortgage agent or authorize a person to be associated with the mortgage broker as a mortgage agent if the mortgage agent is not licensed with the Division

pursuant to NRS 645B.410.

- 3. If a mortgage agent terminates his association or employment with a mortgage broker for any reason, the mortgage broker shall, not later than <a href="the-third-business-day-following">third-business-day-following</a> 30 calendar days after the date of termination:
- (a) Deliver to the mortgage agent or send by certified mail to the last known [residence] residential address of the mortgage agent a written statement which advises him that his termination is being reported to the Division; and
  - (b) Deliver or send by certified mail to the Division:
  - (1) The license or license number of the mortgage agent;
- (2) A written statement of the circumstances surrounding the termination; and
- (3) A copy of the written statement that the mortgage broker delivers or mails to the mortgage agent pursuant to paragraph (a).
- 4. If the Division receives notification that a mortgage agent has associated with a different broker than the broker of record with the Division, the statements pursuant to subsection 3 of this section are not required. The mortgage agent's association with the prior broker will be automatically terminated upon receipt of the change of broker notification.
  - Sec. 19. NRS 645B.460 is hereby amended to read as follows:
- 1. A mortgage broker shall exercise reasonable supervision over the activities of his mortgage agents. Such reasonable supervision must include, as appropriate:
  - (a) The establishment of written or oral policies and procedures for his

mortgage agents; and

- (b) The establishment of a system to review, oversee and inspect the activities of his mortgage agents, including, without limitation:
  - (1) Transactions handled by his mortgage agents pursuant to this chapter;
- (2) Communications between his mortgage agents and a party to such a transaction;
- (3) Documents prepared by his mortgage agents that may have a material effect upon the rights or obligations of a party to such a transaction; {and}
- (4) The handling by his mortgage agents of any fee, deposit or money paid to the mortgage broker or his mortgage agents or held in trust by the mortgage broker or his mortgage agents pursuant to this chapter [.]; and
- (5) The reporting to the Division of any fraudulent activity engaged in by his mortgage agents.
- 2. The Commissioner shall allow a mortgage broker to take into consideration the total number of mortgage agents associated with or employed by the mortgage broker when the mortgage broker determines the form and extent of the policies and procedures for those mortgage agents and the system to review, oversee and inspect the activities of those mortgage agents.
- 3. The Commissioner may adopt regulations prescribing standards for determining whether a mortgage broker has exercised reasonable supervision over the activities of a mortgage agent pursuant to this section.
  - Sec. 20. NRS 645B.670 is hereby amended to read as follows:

Except as otherwise provided in NRS 645B.690:

- 1. For each violation committed by an applicant for a license issued pursuant to this chapter, whether or not he is issued a license, the Commissioner may impose upon the applicant an administrative fine of not more than \$10,000, if the applicant:
- (a) Has knowingly made or caused to be made to the Commissioner any false representation of material fact;
- (b) Has suppressed or withheld from the Commissioner any information which the applicant possesses and which, if submitted by him, would have rendered the applicant ineligible to be licensed pursuant to the provisions of this chapter; or
- (c) Has violated any provision of this chapter, a regulation adopted pursuant to this chapter or an order of the Commissioner in completing and filing his application for a license or during the course of the investigation of his application for a license.
- 2. For each violation committed by a mortgage broker, the Commissioner may impose upon the mortgage broker an administrative fine of not more than \$10,000, may suspend, revoke or place conditions upon his license, or may do both, if the mortgage broker, whether or not acting as such:
  - (a) Is insolvent;
- (b) Is grossly negligent or incompetent in performing any act for which he is required to be licensed pursuant to the provisions of this chapter;
- (c) Does not conduct his business in accordance with law or has violated any provision of this chapter, a regulation adopted pursuant to this chapter or an order of the Commissioner;
- (d) Is in such financial condition that he cannot continue in business with safety to his customers:

- (e) Has made a material misrepresentation in connection with any transaction governed by this chapter;
- (f) Has suppressed or withheld from a client any material facts, data or other information relating to any transaction governed by the provisions of this chapter which the mortgage broker knew or, by the exercise of reasonable diligence, should have known;
- (g) Has knowingly made or caused to be made to the Commissioner any false representation of material fact or has suppressed or withheld from the Commissioner any information which the mortgage broker possesses and which, if submitted by him, would have rendered the mortgage broker ineligible to be licensed pursuant to the provisions of this chapter;
- (h) Has failed to account to persons interested for all money received for a trust account;
- (i) Has refused to permit an examination by the Commissioner of his books and affairs or has refused or failed, within a reasonable time, to furnish any information or make any report that may be required by the Commissioner pursuant to the provisions of this chapter or a regulation adopted pursuant to this chapter;
- (j) Has been convicted of, or entered a plea of nolo contendere to, a felony relating to the practice of mortgage brokers or any crime involving fraud, misrepresentation or moral turpitude;
- (k) Has refused or failed to pay, within a reasonable time, any fees, assessments, costs or expenses that the mortgage broker is required to pay pursuant to this chapter or a regulation adopted pursuant to this chapter;

- (l) Has failed to satisfy a claim made by a client which has been reduced to judgment;
- (m) Has failed to account for or to remit any money of a client within a reasonable time after a request for an accounting or remittal;
- (n) Has commingled the money or other property of a client with his own or has converted the money or property of others to his own use;
- (o) Has engaged in any other conduct constituting a deceitful, fraudulent or dishonest business practice;
  - (p) Has repeatedly violated the policies and procedures of the mortgage broker;
- (q) Has failed to exercise reasonable supervision over the activities of a mortgage agent as required by NRS 645B.460;
- (r) Has instructed a mortgage agent to commit an act that would be cause for the revocation of the license of the mortgage broker, whether or not the mortgage agent commits the act:
- (s) Has employed a person as a mortgage agent or authorized a person to be associated with the mortgage broker as a mortgage agent at a time when the mortgage broker knew or, in light of all the surrounding facts and circumstances, reasonably should have known that the person:
- (1) Had been convicted of, or entered a plea of nolo contendere to, a felony relating to the practice of mortgage agents or any crime involving fraud, misrepresentation or moral turpitude; or
- (2) Had a financial services license or registration suspended or revoked within the immediately preceding 10 years;

- (t) Has failed to pay a tax as required pursuant to the provisions of chapter 363A of NRS; or
- (u) Has not conducted verifiable business as a mortgage broker for 12 consecutive months, except in the case of a new applicant. The Commissioner shall determine whether a mortgage broker is conducting business by examining the monthly reports of activity submitted by the mortgage broker or by conducting an examination of the mortgage broker.
- (v) Has compensate, directly or indirectly, coerce, or intimidate an appraiser for the purpose of influencing the independent judgment of the appraiser with respect to the value of the real estate being offered as security according to an application for a mortgage loan.
- 3. For each violation committed by a mortgage agent *or a qualified employee*, the Commissioner may impose upon the mortgage agent *or qualified employee* an administrative fine of not more than \$10,000, may suspend, revoke or place conditions upon his license *or ability to act as a qualified employee*, or may do both, if the mortgage agent *or qualified employee*, whether or not acting as such:
- (a) Is grossly negligent or incompetent in performing any act for which he is required to be licensed pursuant to the provisions of this chapter;
- (b) Has made a material misrepresentation in connection with any transaction governed by this chapter;
- (c) Has suppressed or withheld from a client any material facts, data or other information relating to any transaction governed by the provisions of this chapter which the mortgage agent *or qualified employee* knew or, by the exercise of reasonable

diligence, should have known;

- (d) Has knowingly made or caused to be made to the Commissioner any false representation of material fact or has suppressed or withheld from the Commissioner any information which the mortgage agent *or qualified employee* possesses and which, if submitted by him, would have rendered the mortgage agent *or qualified employee* ineligible to be licensed pursuant to the provisions of this chapter;
- (e) Has been convicted of, or entered a plea of nolo contendere to, a felony relating to the practice of mortgage agents or any crime involving fraud, misrepresentation or moral turpitude;
- (f) Has failed to account for or to remit any money of a client within a reasonable time after a request for an accounting or remittal;
- (g) Has commingled the money or other property of a client with his own or has converted the money or property of others to his own use;
- (h) Has engaged in any other conduct constituting a deceitful, fraudulent or dishonest business practice;
- (i) Has repeatedly violated the policies and procedures of the mortgage broker with whom he is associated or by whom he is employed; or
- (j) Has violated any provision of this chapter, a regulation adopted pursuant to this chapter or an order of the Commissioner or has assisted or offered to assist another person to commit such a violation.
- (k) Has compensate, directly or indirectly, coerce, or intimidate an appraiser for the purpose of influencing the independent judgment of the

appraiser with respect to the value of the real estate being offered as security according to an application for a mortgage loan.

- Sec. 21. Chapter 645E of NRS is hereby amended by adding thereto the provisions set forth as sections 22 to 27, inclusive, of this act.
- Sec. 22. 1. A mortgage banker shall exercise reasonable supervision over the activities of his mortgage agents. Such reasonable supervision must include, as appropriate:
- (a) The establishment of written or oral policies and procedures for his mortgage agents; and
- (b) The establishment of a system to review, oversee and inspect the activities of his mortgage agents, including, without limitation:
- (1) Transactions handled by his mortgage agents pursuant to this chapter;
- (2) Communications between his mortgage agents and a party to such a transaction;
- (3) Documents prepared by his mortgage agents that may have a material effect upon the rights or obligations of a party to such a transaction;
- (4) The handling by his mortgage agents of any fee, deposit or money paid to the mortgage banker or his mortgage agents or held in trust by the mortgage broker or his mortgage agents pursuant to this chapter; and

- (5) The reporting to the Division of any fraudulent activity engaged in by his mortgage agents.
- 2. The Commissioner shall allow a mortgage banker to take into consideration the total number of mortgage agents associated with or employed by the mortgage banker when the mortgage banker determines the form and extent of the policies and procedures for those mortgage agents and the system to review, oversee and inspect the activities of those mortgage agents.
- 3. The Commissioner may adopt regulations prescribing standards for determining whether a mortgage banker has exercised reasonable supervision over the activities of a mortgage agent pursuant to this section.
- Sec. 23. NRS 645E.280 is hereby amended to read as follows:
- 1. A license issued to a mortgage banker pursuant to this chapter expires each year on December 31, unless it is renewed. To renew a license, the licensee must submit to the Commissioner on or before [December 31]

  November 30 of each year:
- (a) An application for renewal that complies with the requirements of this chapter; and
  - (b) The fee required to renew the license pursuant to this section.
- 2. If the licensee fails to submit any item required pursuant to subsection 1 to the Commissioner on or before [December 31] November 30 of any year, the license is cancelled [.] as of December 31 of that year. The Commissioner may

reinstate a cancelled license if the licensee submits to the Commissioner:

- (a) An application for renewal that complies with the requirements of this chapter;
  - (b) The fee required to renew the license pursuant to this section; and
  - (c) A reinstatement fee of **not more than** \$200.
- 3. Except as otherwise provided in NRS 645E.160, a certificate of exemption issued pursuant to this chapter expires each year on December 31, unless it is renewed. To renew a certificate of exemption, a person must submit to the Commissioner on or before [December 31] November 30 of each year:
- (a) An application for renewal that complies with the requirements of this chapter; and
  - (b) The fee required to renew the certificate of exemption.
- 4. If the person fails to submit any item required pursuant to subsection 3 to the Commissioner on or before [December 31] November 30 of any year, the certificate of exemption is cancelled [.] as of December 31 of that year. Except as otherwise provided in NRS 645E.160, the Commissioner may reinstate a cancelled certificate of exemption if the person submits to the Commissioner:
- (a) An application for renewal that complies with the requirements of this chapter;
  - (b) The fee required to renew the certificate of exemption; and
  - (c) A reinstatement fee of **not more than** \$100.
- 5. A person must pay the following fees to apply for, to be issued or to renew a license as a mortgage banker pursuant to this chapter:

- (a) To file an original application for a license, a fee of **not more than** \$1,500 for the principal office and **not more than** \$40 for each branch office. The person must also pay such additional expenses incurred in the process of investigation as the Commissioner deems necessary.
- (b) To be issued a license, **a fee of not more than** \$1,000 for the principal office and **not more than** \$60 for each branch office.
- (c) To renew a license, **not more than** \$500 for the principal office and **not more than** \$100 for each branch office.
- 6. A person must pay the following fees to apply for or to renew a certificate of exemption pursuant to this chapter:
- (a) To file an application for a certificate of exemption, not more than\$200.
  - (b) To renew a certificate of exemption, **not more than** \$100.
- 7. To be issued a duplicate copy of any license or certificate of exemption, a person must make a satisfactory showing of its loss and pay a fee of \$10.
- 8. Except as otherwise provided in this chapter, all fees received pursuant to this chapter must be deposited in the Fund for Mortgage Lending created by NRS 645F.270.
- Sec. 24. NRS 645E.150 is hereby amended to read as follows:

Except as otherwise provided in NRS 645E.160, the provisions of this chapter do not apply to:

1. Any person doing business under the laws of this State, any other state or the United States relating to banks, savings banks, trust companies, savings and

loan associations, [consumer finance companies], industrial loan companies, credit unions [,] or thrift companies , [or insurance companies,] unless the business conducted in this State is not subject to the direct supervision by the a regulatory authority [of the other jurisdiction] of this state, another state or the federal government or is not expressly authorized by the laws, license or other credential issued by the other jurisdiction, in which case licensing pursuant to this chapter is required. Persons qualifying for exemptions pursuant to this section must provide support that the business conducted pursuant to this chapter is subject to regulatory supervision by the other authority.

- 2. A real estate investment trust, as defined in 26 U.S.C. § 856, unless the business conducted in this State is not subject to supervision by the regulatory authority of the other jurisdiction, in which case licensing pursuant to this chapter is required.
- 3. An employee benefit plan, as defined in 29 U.S.C. § 1002(3), if the loan is made directly from money in the plan by the plan's trustee.
- 4. An attorney at law rendering services in the performance of his duties as an attorney at law.
- 5. A real estate broker rendering services in the performance of his duties as a real estate broker.
  - 6. Any person doing any act under an order of any court.
- 7. Any one natural person, or husband and wife, who provides money for investment in loans secured by a lien on real property, on his own account,

unless such a person makes a loan secured by a lien on real property using his own money and assigns all or a part of his interest in the loan to another person, other than his spouse or child, within 5 years after the date on which the loan is made or the deed of trust is recorded, whichever occurs later.

- 8. Agencies of the United States and of this State and its political subdivisions, including the Public Employees' Retirement System.
- 9. A seller of real property who offers credit secured by a mortgage of the property sold.
- Sec. 25. NRS 645E.200 is hereby amended to read as follows:
- 1. A person who wishes to be licensed as a mortgage banker must file a written application for a license with the Office of the Commissioner and pay the fee required pursuant to NRS 645E.280. An application for a license as a mortgage banker must:
  - (a) Be verified.
- (b) State the name, [residence] residential address and business address of the applicant and the location of each principal office and branch office at which the mortgage banker will conduct business in this state, including, without limitation, any office or other place of business located outside this state from which the mortgage banker will conduct business in this state.
- (c) State the name under which the applicant will conduct business as a mortgage banker.
- (d) If the applicant is not a natural person, list the name, [residence]

  residential address and business address of each person who will have an

interest in the mortgage banker as a principal, partner, officer, director, [er] trustee or any other person who may exercise significant control over the operation of the mortgage banker, specifying the capacity and title of each such person.

- (e) Indicate the general plan and character of the business.
- (f) State the length of time the applicant has been engaged in the business of a mortgage banker.
  - (g) Include a financial statement of the applicant.
- (h) Include any information regarding any civil or criminal proceedings brought against the applicant or, if the applicant is not a natural person, against a principal, partner, officer, director, primary stockholder or trustee of the applicant.
- (i) Include any information relating to any written complaints filed with any state or federal regulator against the applicant or, if the applicant is not a natural person, against a principal, partner, officer, director, primary stockholder or trustee of the applicant, with any licensing board in another state and any action taken by the licensing board against the applicant or, if the applicant is not a natural person, against a principal, partner, officer, director, primary stockholder or trustee of the applicant.
- (j) List the name, residence address of each person who will be associated with or employed by the mortgage banker as a mortgage agent.
- (k) Include any other information required pursuant to the regulations adopted by the Commissioner or an order of the Commissioner.

- 2. If a mortgage banker will conduct business in this state at one or more branch offices, the mortgage banker must apply for a license for each such branch office. The location of each principal office and branch office at which the mortgage banker will conduct business within this State must not be on property that is zoned primarily for residential use.
- 3. Except as otherwise provided in this chapter, the Commissioner shall issue a license to an applicant as a mortgage banker if:
  - (a) The application complies with the requirements of this chapter; and
- (b) The applicant and each general partner, officer or director of the applicant, if the applicant is a partnership, corporation or unincorporated association, *and the proposed qualifed employee of the applicant*:
- (1) Has a good reputation for honesty, trustworthiness and integrity and displays competence to transact the business of a mortgage banker in a manner which safeguards the interests of the general public. The applicant must submit satisfactory proof of these qualifications to the Commissioner.
- (2) Has not been convicted of, or entered a plea of nolo contendere to, [a felony relating to the practice of mortgage bankers] forgery, embezzlement, obtaining money under false pretenses, larceny, extortion, conspiracy to defraud, possession with the intent to sell a controlled substance or any crime involving fraud, misrepresentation or moral turpitude[.] in a court in this State, the United States or any foreign jurisdiction.
- (3) Has not made a false statement of material fact on his application.

- (4) Has not had a license that was issued pursuant to the provisions of this chapter or chapter 645B of NRS suspended or revoked within the 10 years immediately preceding the date of his application.
- (5) Has not had a license that was issued in any other state, district or territory of the United States or any foreign country suspended or revoked within the 10 years immediately preceding the date of his application.
- (6) Has not violated any provision of this chapter or chapter 645B of NRS, a regulation adopted pursuant thereto or an order of the Commissioner.
- 4. If an applicant is a partnership, corporation or unincorporated association, the Commissioner may refuse to issue a license to the applicant if any member of the partnership or any officer or director of the corporation or unincorporated association has committed any act or omission that would be cause for refusing to issue a license to a natural person.
- 5. A person may apply for a license for an office or other place of business located outside this state from which the applicant will conduct business in this state if the applicant or a subsidiary or affiliate of the applicant has a license issued pursuant to this chapter for an office or other place of business located in this state and if the applicant submits with the application for a license a statement signed by the applicant which states that the applicant agrees to:
- (a) Make available at a location within this state the books, accounts, papers, records and files of the office or place of business located outside this state to the Commissioner or a representative of the Commissioner; or
  - (b) Pay the reasonable expenses for travel, meals and lodging of the

Commissioner or a representative of the Commissioner incurred during any investigation or examination made at the office or place of business located outside this state. The applicant must be allowed to choose between paragraph (a) or (b) in complying with the provisions of this subsection.

- 6. The Commissioner shall deny a license as a mortgage banker and shall not approve as a qualified employee any person who has been convicted of, or entered a plea of nolo contendere to, forgery, embezzlement, obtaining money under false pretenses, larceny, extortion, conspiracy to defraud, possession with the intent to sell a controlled substance or any crime involving fraud, misrepresentation or moral turpitude in a court in this State, the United States or any foreign jurisdiction. The person remains ineligible for the issuance of the license and may not be approved as a qualified employee until 3 years after:
  - (a) The person pays any fine or restitution ordered by the court; or
- (b) The expiration of the period of the parole, probation or sentence of the person, whichever is later.

Sec. 26. NRS 645E.360 is hereby amended to read as follows:

- 1. Except as otherwise provided in this section, not later than [60] 120 days after the last day of each fiscal year for a mortgage banker, the mortgage banker shall submit to the Commissioner a financial statement that:
  - (a) Is dated not earlier than the last day of the fiscal year; and
- (b) Has been prepared from the books and records of the mortgage banker by an independent public accountant who holds a permit to engage in the practice of public

accounting in this state that has not been revoked or suspended.

- 2. The Commissioner may grant a reasonable extension for the submission of a financial statement pursuant to this section if a mortgage banker requests such an extension before the date on which the financial statement is due.
- 3. If a mortgage banker maintains any accounts described in NRS 645E.430, the financial statement submitted pursuant to this section must be audited. The public accountant who prepares the report of an audit shall submit a copy of the report to the Commissioner at the same time that he submits the report to the mortgage banker.
- 4. The Commissioner shall adopt regulations prescribing the scope of an audit conducted pursuant to subsection 3.
  - Sec. 27. NRS 645E.670 is hereby amended to read as follows:
- 1. For each violation committed by an applicant, whether or not he is issued a license, the Commissioner may impose upon the applicant an administrative fine of not more than \$10,000, if the applicant:
- (a) Has knowingly made or caused to be made to the Commissioner any false representation of material fact;
- (b) Has suppressed or withheld from the Commissioner any information which the applicant possesses and which, if submitted by him, would have rendered the applicant ineligible to be licensed pursuant to the provisions of this chapter; or
- (c) Has violated any provision of this chapter, a regulation adopted pursuant to this chapter or an order of the Commissioner in completing and filing his application for a license or during the course of the investigation of his application

for a license.

- 2. For each violation committed by a licensee, the Commissioner may impose upon the licensee an administrative fine of not more than \$10,000, may suspend, revoke or place conditions upon his license, or may do both, if the licensee, whether or not acting as such:
  - (a) Is insolvent;
- (b) Is grossly negligent or incompetent in performing any act for which he is required to be licensed pursuant to the provisions of this chapter;
- (c) Does not conduct his business in accordance with law or has violated any provision of this chapter, a regulation adopted pursuant to this chapter or an order of the Commissioner;
- (d) Is in such financial condition that he cannot continue in business with safety to his customers;
- (e) Has made a material misrepresentation in connection with any transaction governed by this chapter;
- (f) Has suppressed or withheld from a client any material facts, data or other information relating to any transaction governed by the provisions of this chapter which the licensee knew or, by the exercise of reasonable diligence, should have known;
- (g) Has knowingly made or caused to be made to the Commissioner any false representation of material fact or has suppressed or withheld from the Commissioner any information which the licensee possesses and which, if submitted by him, would have rendered the licensee ineligible to be licensed

pursuant to the provisions of this chapter;

- (h) Has failed to account to persons interested for all money received for a trust account;
- (i) Has refused to permit an examination by the Commissioner of his books and affairs or has refused or failed, within a reasonable time, to furnish any information or make any report that may be required by the Commissioner pursuant to the provisions of this chapter or a regulation adopted pursuant to this chapter;
- (j) Has been convicted of, or entered a plea of nolo contendere to, a felony relating to the practice of mortgage bankers or any crime involving fraud, misrepresentation or moral turpitude;
- (k) Has refused or failed to pay, within a reasonable time, any fees, assessments, costs or expenses that the licensee is required to pay pursuant to this chapter or a regulation adopted pursuant to this chapter;
- (I) Has failed to pay a tax as required pursuant to the provisions of chapter 363A of NRS;
- (m) Has failed to satisfy a claim made by a client which has been reduced to judgment;
- (n) Has failed to account for or to remit any money of a client within a reasonable time after a request for an accounting or remittal;
- (o) Has commingled the money or other property of a client with his own or has converted the money or property of others to his own use; or
  - (p) Has engaged in any other conduct constituting a deceitful, fraudulent or

dishonest business practice.

- (q) Has compensate, directly or indirectly, coerce, or intimidate an appraiser for the purpose of influencing the independent judgment of the appraiser with respect to the value of the real estate being offered as security according to an application for a mortgage loan.
- (r) Has failed to exercise reasonable supervision over the activities of a person conducting business on behalf of the banker;
- (s) Has instructed a person associated with the banker to commit an act that would cause revocation of the license of the mortgage banker, whether or not the person commits the act.
- An order that imposes discipline and the findings of fact and conclusions of law supporting that order are public records.
- Sec. 28. NRS 80.015 is hereby amended to read as follows:
- 1. For the purposes of this chapter, the following activities do not constitute doing business in this State:
  - (a) Maintaining, defending or settling any proceeding;
- (b) Holding meetings of the board of directors or stockholders or carrying on other activities concerning internal corporate affairs;
  - (c) Maintaining accounts in banks or credit unions;
- (d) Maintaining offices or agencies for the transfer, exchange and registration of the corporation's own securities or maintaining trustees or depositaries with respect to those securities;

- (e) Making sales through independent contractors;
- (f) Soliciting or receiving orders outside of this State through or in response to letters, circulars, catalogs or other forms of advertising, accepting those orders outside of this State and filling them by shipping goods into this State;
- (g) Creating or acquiring indebtedness, mortgages and security interests in real or personal property;
- (h) Securing or collecting debts or enforcing mortgages and security interests in property securing the debts;
  - (i) Owning, without more, real or personal property;
- (j) Isolated transactions completed within 30 days and not a part of a series of similar transactions:
  - (k) The production of motion pictures as defined in NRS 231.020;
- (I) Transacting business as an out-of-state depository institution pursuant to the provisions of title 55 of NRS; and
  - (m) Transacting business in interstate commerce.
  - 2. The list of activities in subsection 1 is not exhaustive.
- 3. A person who is not doing business in this State within the meaning of this section need not qualify or comply with any provision of this chapter, chapter 645A, 645B or 645E of NRS or title 55 or 56 of NRS unless he:
  - (a) Maintains an office in this State for the transaction of business; or
- (b) Solicits *business*, or accepts deposits in the State, except pursuant to the provisions of chapter 666 or 666A of NRS.
  - (c) Arranges a mortgage loan secured by real property other than

## commercial property as defined in NRS 645E.040.

- 4. The fact that a person is not doing business in this State within the meaning of this section:
- (a) Does not affect the determination of whether any court, administrative agency or regulatory body in this State may exercise personal jurisdiction over the person in any civil action, criminal action, administrative proceeding or regulatory proceeding; and
- (b) Except as otherwise provided in subsection 3, does not affect the applicability of any other provision of law with respect to the person and may not be offered as a defense or introduced in evidence in any civil action, criminal action, administrative proceeding or regulatory proceeding to prove that the person is not doing business in this State, including, without limitation, any civil action, criminal action, administrative proceeding or regulatory proceeding involving an alleged violation of chapter 597, 598 or 598A of NRS.
- 5. As used in this section and for the purposes of NRS 80.016, "deposits" means demand deposits, savings deposits and time deposits, as those terms are defined in chapter 657 of NRS.

## Sec. 29. NRS 692A is hereby amended by adding the following section:

- 1. If an escrow for the sale of real property is established, the holder of the escrow shall, on the date of establishment of the escrow, record in writing the number and the date of expiration of the:
  - (a) License issued pursuant to chapter 645 of NRS; or

- (b) Certificate of cooperation issued pursuant to NRS 645.605, of any real estate broker, broker-salesman or salesman who will be paid compensation from money held in the escrow for performing the services of a real estate broker, broker-salesman or salesman in the transaction that is the subject of the escrow. The holder of the escrow shall verify the validity of the number of the license or certificate with the Real Estate Division of the Department of Business and Industry. If the real estate broker, broker-salesperson or salesman's license number is not validated, or the person is not exempt from the provisions of chapter 645 of NRS, the holder of the escrow must submit information on the person to the Real Estate Division on a form prescribed by the Division.
- 2. If an escrow for the sale of real property is established and the real property is or will be secured by a mortgage or deed of trust, the holder of the escrow shall, on the date of establishment of the escrow, record in writing the number and the date of expiration of the license issued pursuant to chapter 645B or 645E of NRS of any mortgage broker or mortgage banker associated with the mortgage or deed of trust. The holder of the escrow shall verify the validity of the number of the license by with the Division of Mortgage Lending of the Department of Business and Industry. If the mortgage broker or mortgage banker's license number is not validated, or the person is not exempt from the provisions of chapter 645B or NRS 645E of NRS, the holder of the escrow must submit information on the person to the Division of Mortgage Lending on a form

## prescribed by the Division.

- Sec. 30. The amendatory provisions of Section 12 of this proposed Bill Draft Request amending NRS 645B.020(2) and Section 25 amending NRS 645E.200(2) do not apply to any mortgage broker or mortgage banker who, on July 1, 2007 and continuously thereafter, possesses and maintains a license for a principal or branch office on property zoned primarily for residential use.
- Sec. 31. 1. Sections creating new educational requirements should have an effective date at least 6 months after the default effective date.
- Sec. 32. 1. The amendatory provisions of this act relating to the requirements for the issuance or renewal of a license as a mortgage broker, mortgage agent or mortgage banker apply only to a license that is issued or renewed on or after October 1, 2007.
- 2. Any mortgage agent who was initially licensed in this state within 2 years prior to October 1, 2007 and is on that date licensed as a mortgage agent associated with a mortgage broker must comply with the provisions of Section 8 of this Act on or before December 31, 2007.
- Sec. 33. Sections 3, 4, 5 & 29 of this bill draft limiting dual ownership of an escrow and mortgage broker license, increasing escrow agencies' bond limits and requiring escrow agencies and title companies to notify affective divisions of unlicensed activity should have an effective date of a least 6 months past the

default effected date.